



ENTOURAGE
SUR-LE-LAC
RESORT



Success Story

Entourage sur-le-Lac
automates 94% of guest
enquiries and saves 440 hours
of staff time with HiJiffy

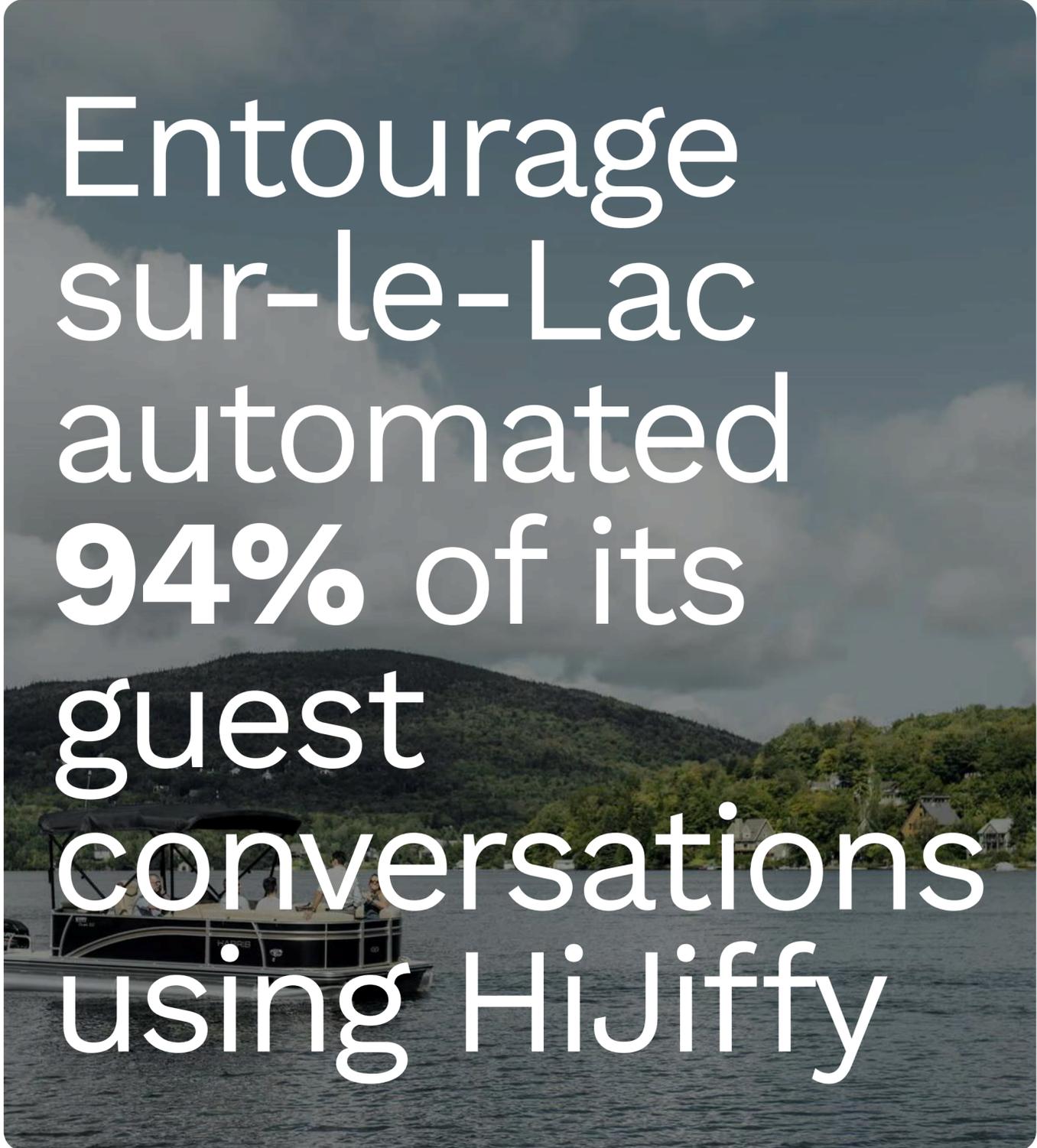




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Entourage sur-le-Lac was looking for something very specific: save time for the team without compromising guest service. As a busy lakeside resort just outside Québec City, guest communication is constant. With its stunning lakeside location and focus on wellbeing, the hotel attracts travellers keen to make the most of their stay. This means the front desk team is always fielding questions about breakfast times, outdoor activities, and booking logistics. While this interaction is vital, the sheer volume of repetitive enquiries was becoming a significant operational challenge.

The hotel needed a way to provide fast, accurate answers without overwhelming its staff. This case study explores how Entourage sur-le-Lac automated 94% of its guest conversations using HiJiffy, saving over 440 hours of staff time in just one year.



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The Client: Entourage sur-le-Lac Resort

Entourage sur-le-Lac is a contemporary, four-season resort set by the edge of Lac Beauport, just a short drive from Québec City. The property is known for its modern style, welcoming atmosphere and strong focus on guest experience, which has helped it stand out as a key destination in the region.



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The resort offers **166 rooms** and suites with lake views, a well-regarded restaurant, extensive wellness and fitness facilities and a wide range of outdoor activities throughout the year. With a steady mix of families, couples, corporate groups and event guests, the team manages a busy and varied operation where clear communication and efficient workflows make a real difference to both staff and visitors.

Entourage sur-le-Lac identified several key challenges that prompted its search for an AI-driven communication solution.

The Challenges

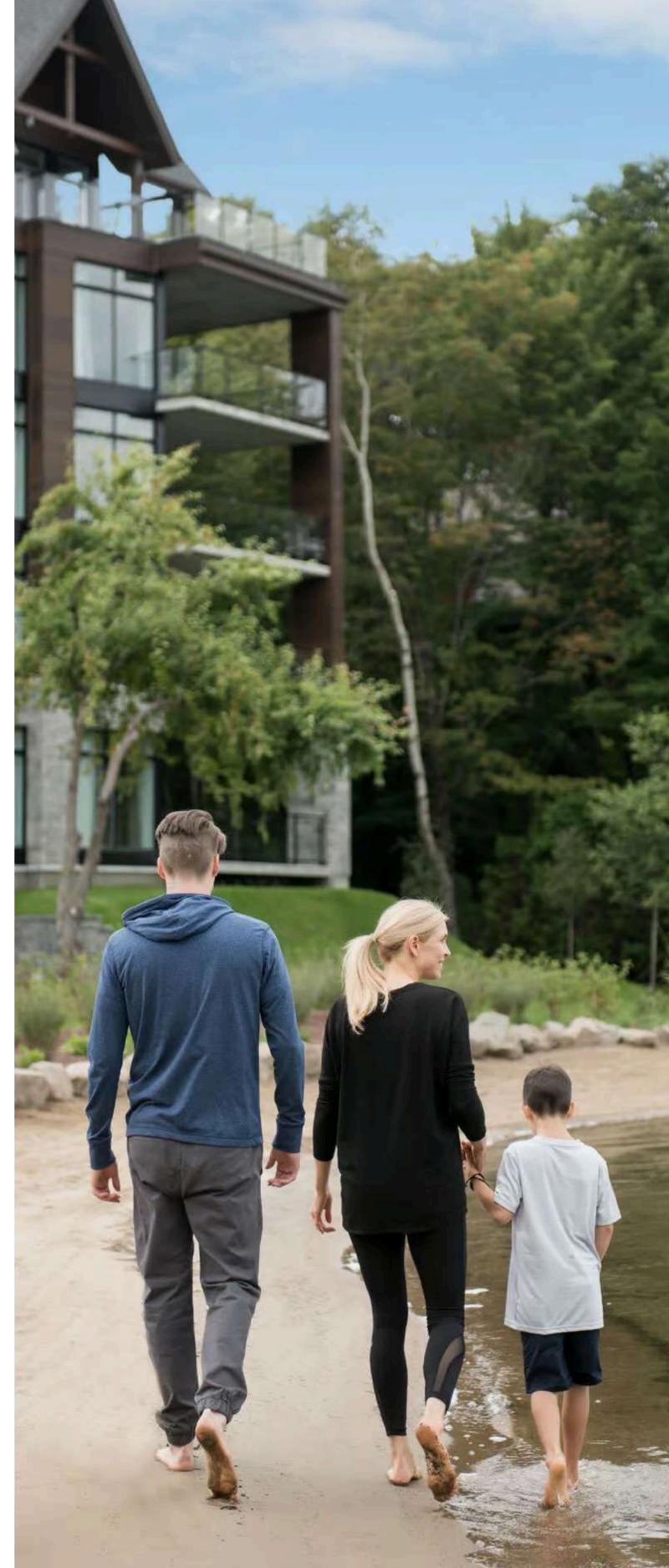
The team found themselves repeatedly answering the same enquiries every day. The topics were predictable but time-consuming.

Although these questions are essential for guest preparation, the repetition made it difficult for the front desk and reservations teams to focus on more complex requests or spend more time with guests on site.

As a four-season resort with constant activity, Entourage sur-le-Lac welcomes a wide range of guests: families, couples, corporate groups and event attendees. The volume of daily operations meant staff often had to choose between managing incoming enquiries and handling the needs of guests already at the property.

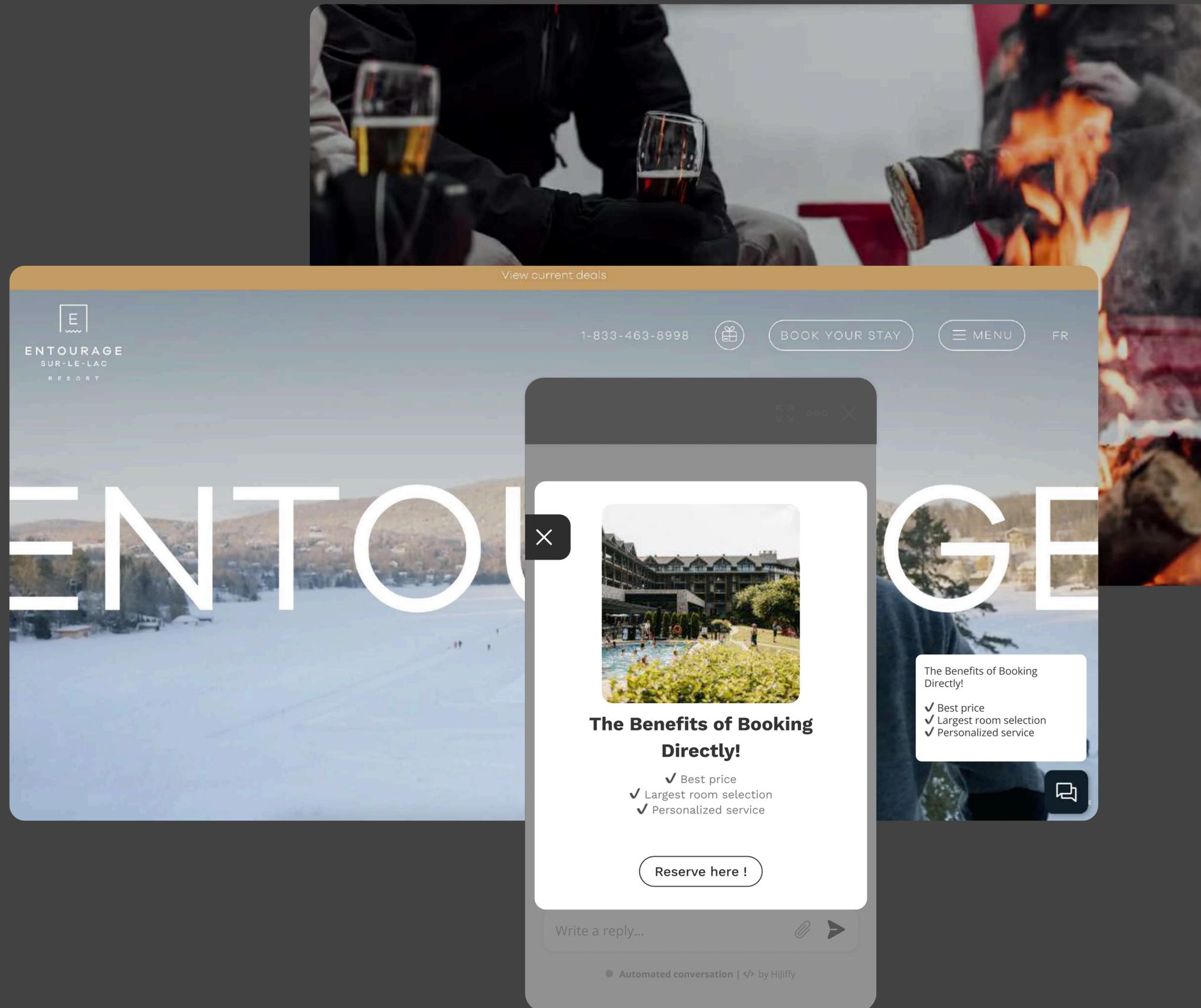
This created pressure at peak times, especially during holidays, school breaks and weekends, when enquiries increased significantly.

Travellers increasingly expect quick, accurate information. Even simple delays in replying could lead to repeated questions or further messages. With staff juggling multiple responsibilities, maintaining rapid response times was becoming harder.



The team needed a tool that would immediately reduce their communication workload without disrupting existing processes. They wanted something easy to implement, easy to update and capable of handling large volumes of routine enquiries without requiring ongoing manual effort.

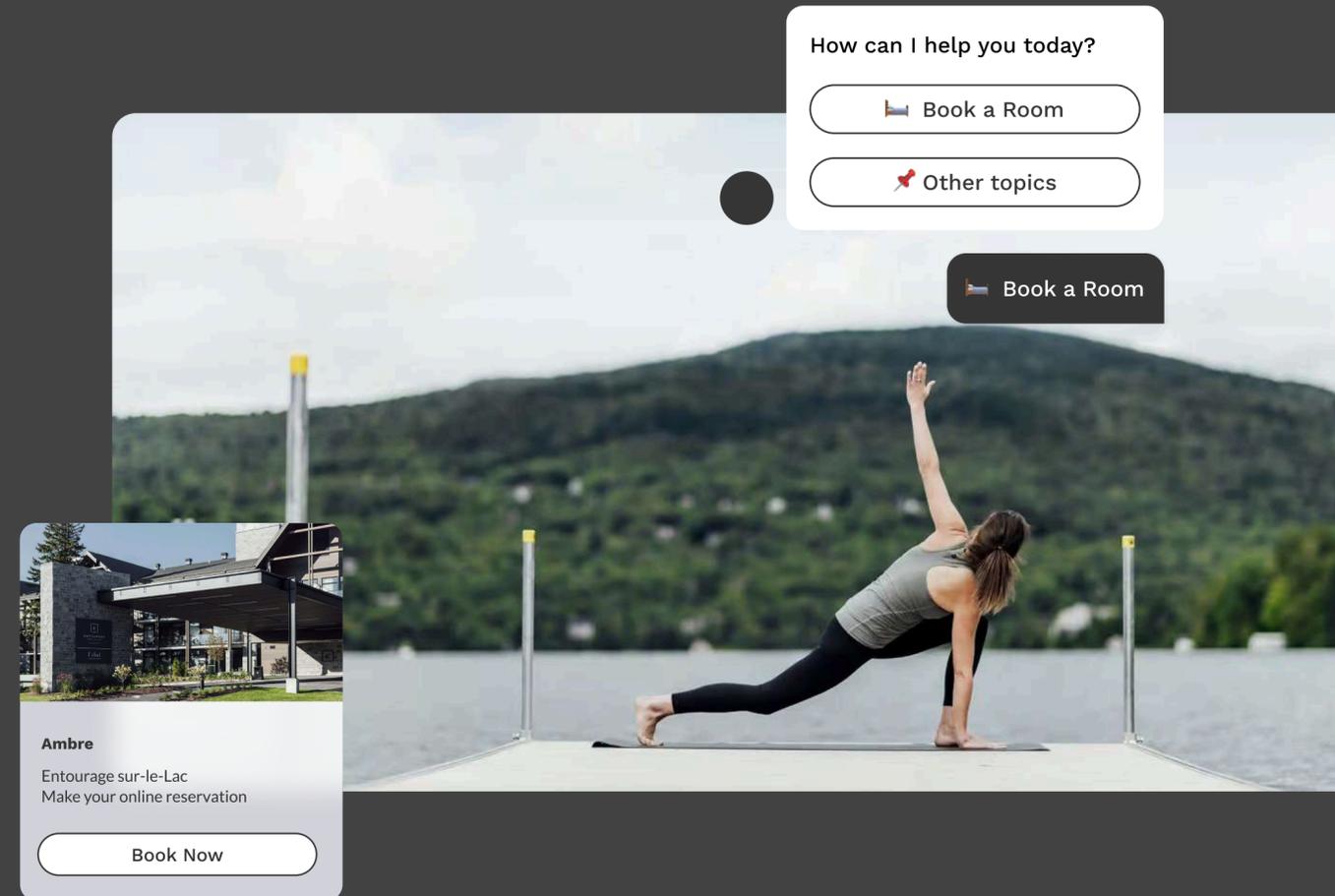
These challenges led Entourage sur-le-Lac to look for a communication system that could automate guest questions, improve response times and free up valuable time for staff to support guests in person.



Implementation & launch

The hotel describes the implementation as straightforward, with a realistic amount of work at the start. From a technical point of view, HiJiffy was easy to deploy, and the main time investment came during the initial setup, when the team configured replies and reviewed the first wave of guest questions.

Once the core content was in place, adjustments became quick to manage, and the team found that refining answers or adding new ones was simple. This made it easy to keep the AI accurate and up to date as guests' needs changed.



Breakfast

Breakfast is at l'îlot repère gourmand restaurant (reservation required). It is included when staying in a penthouse.



Breakfast at l'îlot repère gourmand

[Book a table](#)

[See breakfast menu](#)

Check-In Time

Check-in is available from 4pm.

The Solutions

To tackle these challenges, Entourage sur-le-Lac implemented HiJiffy's Guest Communications Hub with a clear objective: reduce the time spent on repetitive questions while keeping guest communication friendly, fast and reliable.



Automating FAQs across key channels

HiJiffy's conversational AI handles the majority of common questions, such as breakfast times, parking, activities on site, and check-in details. Guests receive instant replies at any time of day, including evenings and weekends, without having to wait for a team member to be available.



Connecting with guests across channels

With HiJiffy, all guest conversations, from webchat to Facebook Messenger and Instagram or OTAs, are managed in one place. Guests get consistent, reliable support no matter how they reach out, making communication more accessible for everyone.

The image illustrates the integration of HiJiffy's conversational AI across multiple channels. The top portion shows a central dashboard with a list of conversations, including one with Claire Smith. The bottom portion shows a website chat interface for Entourage sur-le-Lac, displaying automated responses for parking and check-out times. The website background features the resort's branding and a 'BOOK YOUR STAY' button. Social media icons for various channels are visible at the bottom right.



Supporting staff without replacing human contact

HiJiffy's role at Entourage sur-le-Lac is clear: it takes care of routine questions so staff can focus on guests who need personal help. When a conversation requires human judgment, the team can still step in and respond directly.



Smarter alerts for unanswered questions

A valuable feature for the team has been the alert system for messages that the AI cannot answer. When a guest query falls outside the existing content, the team is notified and can quickly decide how to update or extend the chatbot's replies.

The image shows a composite of the Entourage sur-le-Lac website and a chatbot interface. The website features a scenic view of a resort with the word "ENTOURAGE" overlaid. The chatbot interface displays several alerts: a "Check-In Time" alert stating "Check-in is available from 4pm.", a "WiFi" alert stating "WiFi is available in all areas and is free of charge. The Wi-Fi password is 5ETOILES.", and a "Breakfast at l'îlot repère gourmand" alert with buttons for "Book a table" and "See breakfast menu". The chatbot interface also includes a "Write a reply..." field and a "Automated conversation | </> by HiJiffy" footer.

This balance keeps the experience consistent for guests while protecting staff time. Front desk and reservations teams can prioritise check-ins, special requests and groups, knowing that the simpler questions are covered in the background.



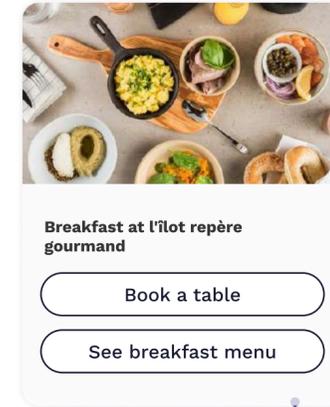
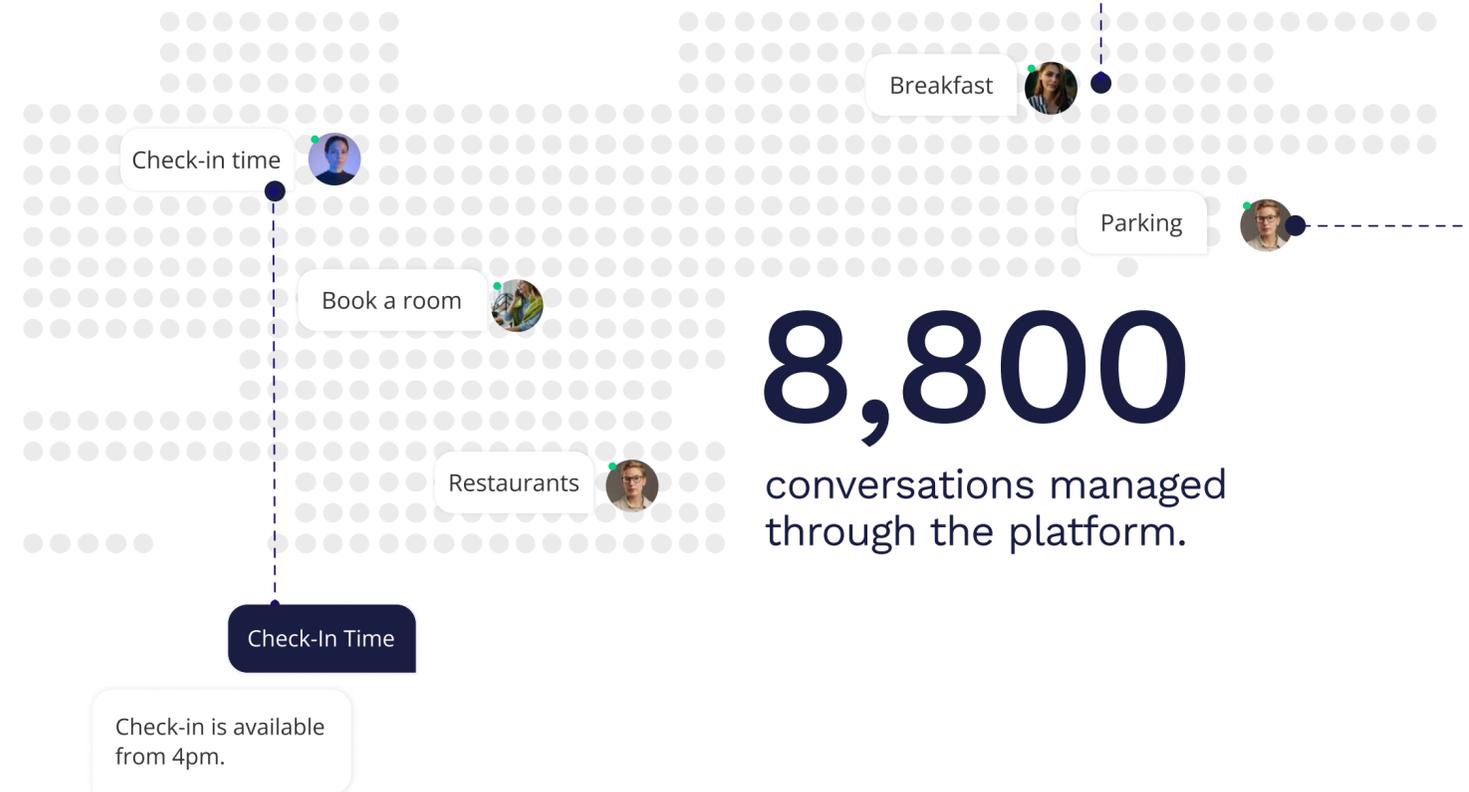
Results

From October 2024 to November 2025, Entourage sur-le-Lac recorded strong operational gains from using HiJiffy, particularly in automation and time saved.

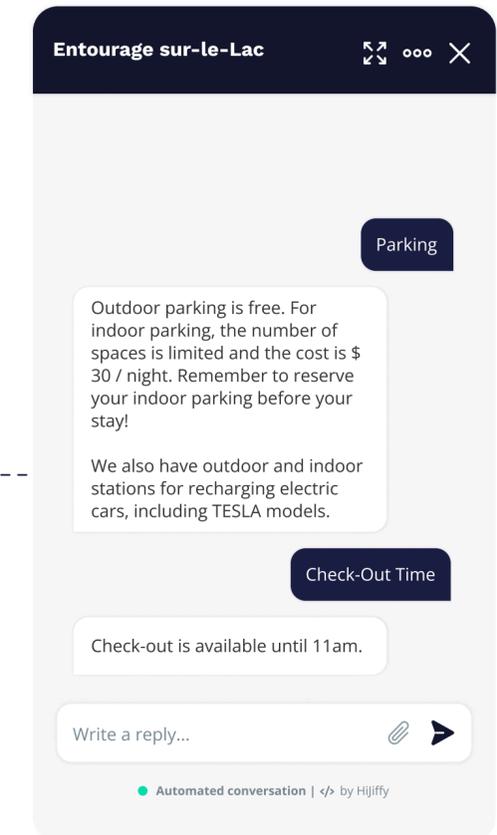
94% of guest enquiries handled automatically

Across 8,800 conversations, HiJiffy successfully automated 94% of interactions. In practical terms, this means that almost all routine questions were resolved without staff involvement.

94%
handled automatically



8,800
conversations managed through the platform.

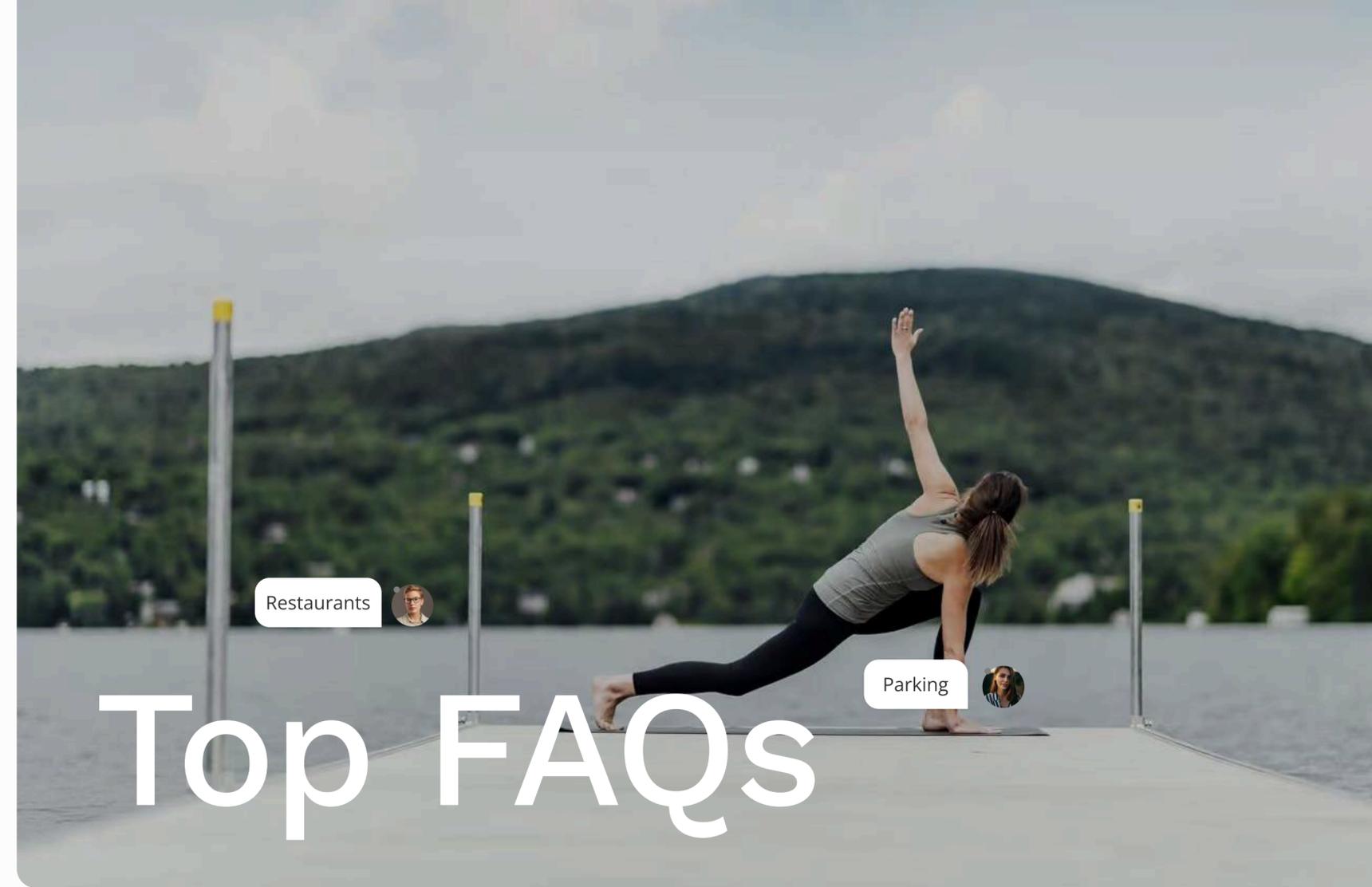


Breakfast
13%

Breakfast
9%

Check-in
9%

Check-out
7%

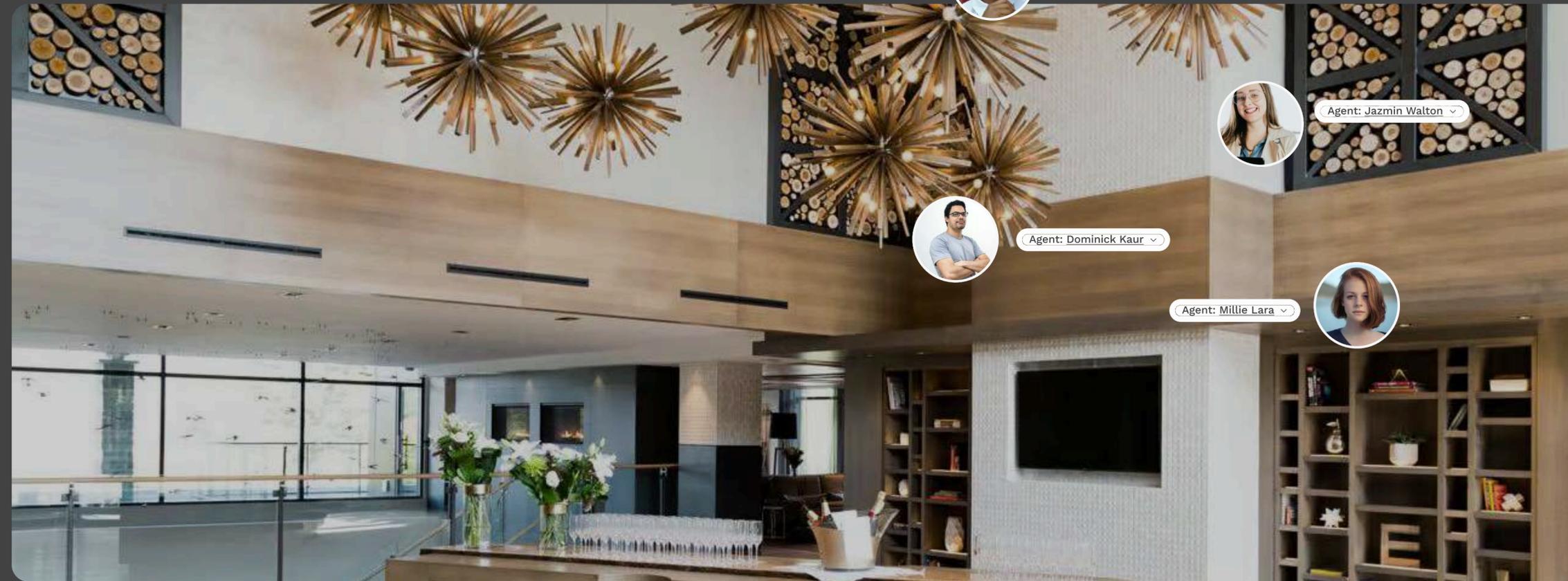


For a resort that receives a steady flow of enquiries about services, activities and logistics, this automation rate has a direct impact on daily workload. Staff spend far less time repeating the same information and far more time on situations where their presence really matters.

440 hours of staff time saved

By reducing the number of questions that need a manual reply, HiJiffy saves the team more than 8 hours of work every week*. Over the period analysed, this adds up to around 440 hours of staff time.

To put that into perspective, the time saved is equivalent to:



Around 55 full working days

Roughly 2 and a half months of one person's work

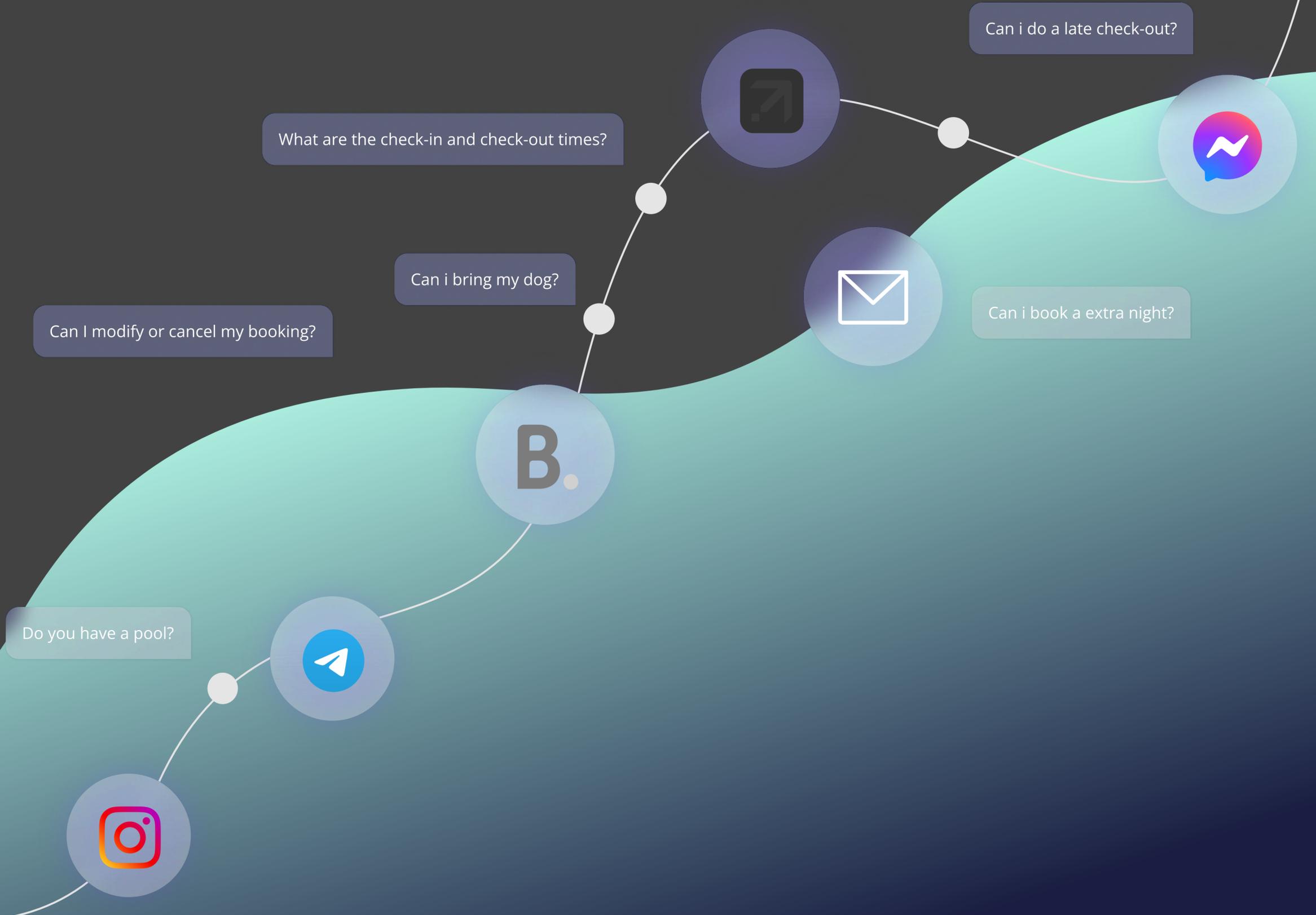
About 0.2 of a full-time role across a full year

For Entourage sur-le-Lac, this means extra capacity without extra headcount. Teams can redirect this time to guest-facing tasks, internal coordination or project work that would otherwise be pushed aside on busy days.

*If we consider the average handle time of guest requests (3:11 min)

Streamlined communication across channels

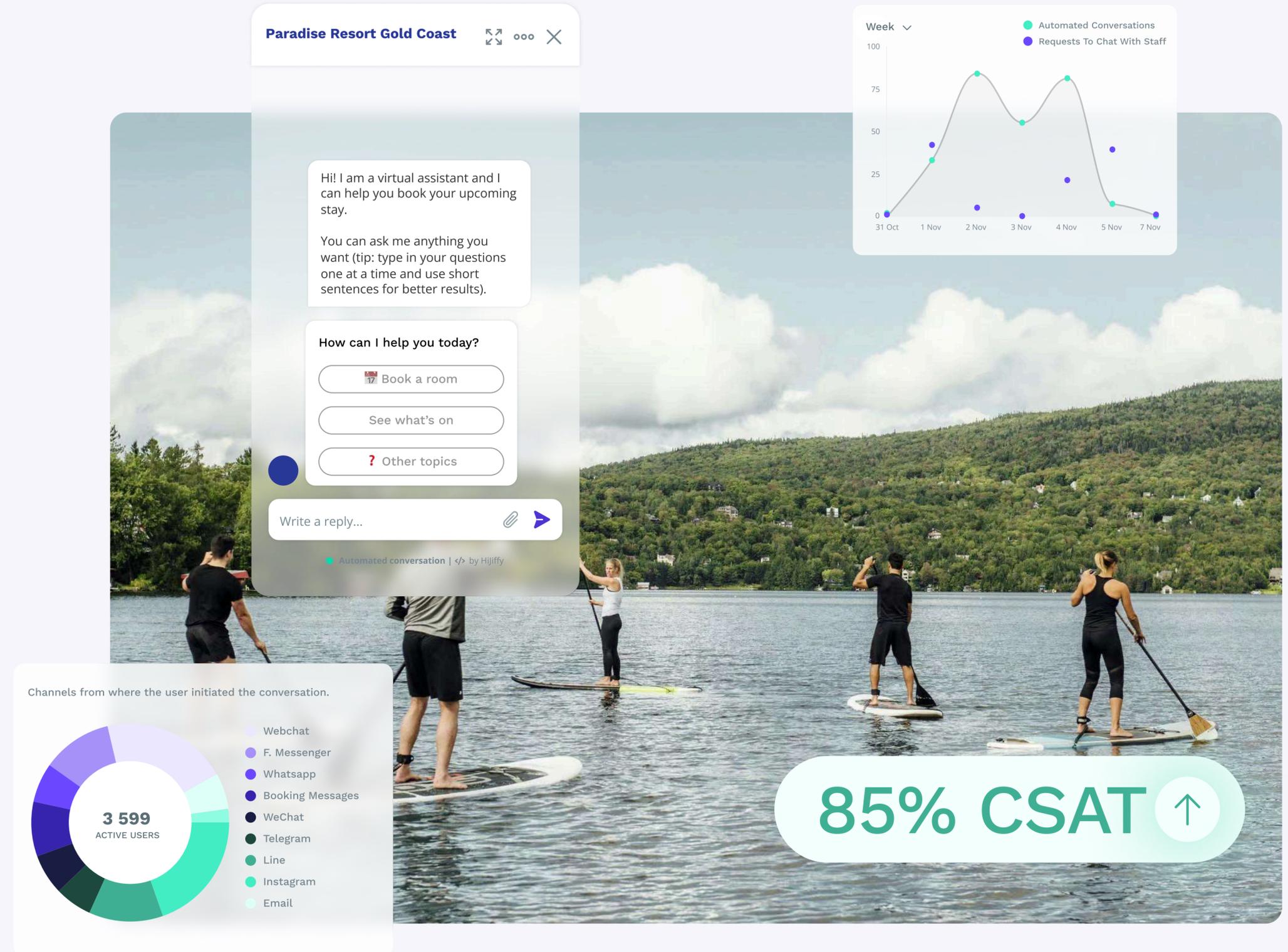
Entourage sur-le-Lac streamlined guest communication across top channels like webchat, Facebook Messenger, and Booking.com with the help of HiJiffy, making it easier to manage conversations. Guests enjoyed quick responses on their preferred channels, improving their experience. At the same time, the team used a single, organised console to handle everything, ensuring consistent and efficient support.



Consistent guest satisfaction with automated replies

During the period reviewed, the chatbot achieved an 85% CSAT score. This confirms that guests are not only getting faster replies, but they are also satisfied with the quality of the information provided.

For the hotel, this is an important proof point. Automation did not come at the cost of guest experience. On the contrary, guests now receive quick, clear answers across channels, while the team keeps control of tone and content through regular updates.



Testimonials



"Since implementing HiJiffy, the impact has been immediate. The AI assistant handles guest inquiries seamlessly, freeing up our team to focus on delivering exceptional on-site service. It's fast, reliable, and our clients love the instant answers."

Julien April - General Manager at Entourage sur-le-lac





"Using HiJiffy has been a game-changer for our team. Its AI-powered assistant automatically responds to customer inquiries, allowing us to provide instant, 24/7 support. We've saved time, and our clients truly appreciate the quick and accurate answers. HiJiffy has made our customer service more efficient and responsive"

Mia Piché - Front Office Manager at Entourage sur-le-lac



"Supporting Entourage sur-le-Lac throughout this journey has been a rewarding experience. Their team understood the potential of automation from day one and actively embraced the optimisation process. Seeing them reach a 94% automation rate and save over 440 hours of workload is a strong reminder of how powerful the right balance between AI and human support can be. Their openness, collaboration and commitment to improving guest communication played a key role in this success."

Emmanuelle - Customer Success Manager at HiJiffy



Guest communications managed in one place.

The dashboard provides a comprehensive overview of guest communications. Key features include:

- Welcome back:** Personalized message for John Doe, noting that 80% of conversations were solved this month.
- Average Time for First Reply:** 11:45 h, which is 10:20 hours faster than the team average.
- Overview Metrics:**
 - 80% Automation Rate (up 16% from previous 30 days)
 - 240 Bookings Made via Chat (down 6% from previous 30 days)
 - 85% Chatbot CSAT Score (up 17% from previous 30 days)
 - 21,648 Conversations closed by the team (up 150% from previous 30 days)
- Conversations Evolution:** A line graph showing the number of requests to chat with staff over time, with automated conversations also tracked.
- User Activity:** A donut chart showing 3,599 active users across various channels: Webchat, F. Messenger, Whatsapp, Booking Messages, WeChat, Telegram, Line, Instagram, Google Business, and Email.
- Open Conversations:** A list of 9 conversations to solve, including those from John Smith, Steve Doe, and Joanna Silva.
- FAQs Insights:** 2,132 questions asked this week, with 233 unanswered or negatively scored and 13 topics to improve on.
- Conversations List:** A sidebar showing a list of recent conversations with details like name, channel, and time.
- Contact Profile:** A detailed view of a contact, including their profile, activity, and reservation history.

Centralise, automate and measure customer care and communications in a single powerful platform.



Booking

Arrival

In-stay

Departure

Booking

- Answering FAQs
- Chat-based booking
- Webchat pop-up campaigns
- Lead generation (RFP)

Integrations

- Booking Engine
- Digital Marketing
- CRM

Channels



✓ 105 95€

✓ 230 123€

✓ 754 452€

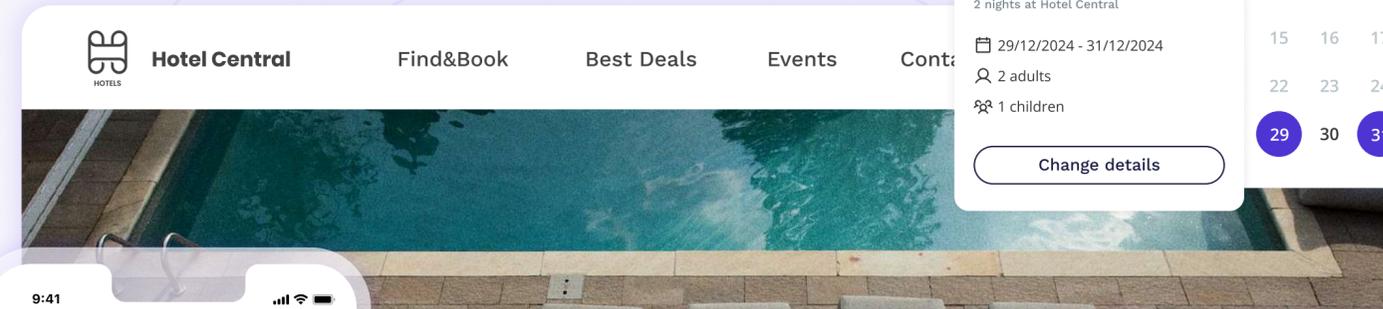
< December 2024 >

S	M	T	W	T	F	S
				1	2	3
				8	9	10
				15	16	17
				22	23	24
				29	30	31

Booking details
2 nights at Hotel Central

📅 29/12/2024 - 31/12/2024
👤 2 adults
👶 1 children

[Change details](#)



9:41

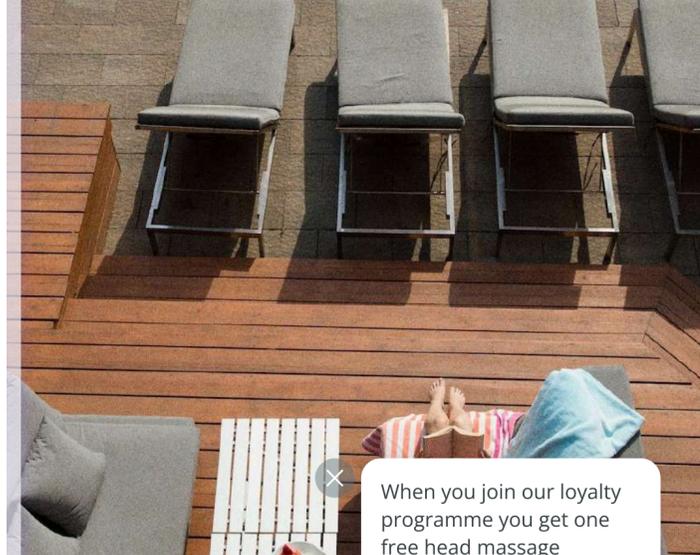
Hotel central Business Chat

Hi! I am a virtual assistance and I can help you book your upcoming stay

📧 Whatsapp

📅 Book a room

Destination: Portugal, United States, The Netherlands, Spain, South Africa, Italy



When you join our loyalty programme you get one free head massage treatment on every stay at our Kinoji Spa 🧖‍♀️

Hi! Can I do late check out?

Yes, the hotel offers the option for a late check-out for an additional fee of 20 EUR per hour, up to a maximum of 3 hours, subject to availability. Please contact the hotel in advance to arrange for a late check-out.

Write a reply...

Automated conversation | ⚡ by Hijiffy

Booking

In-stay

Departure

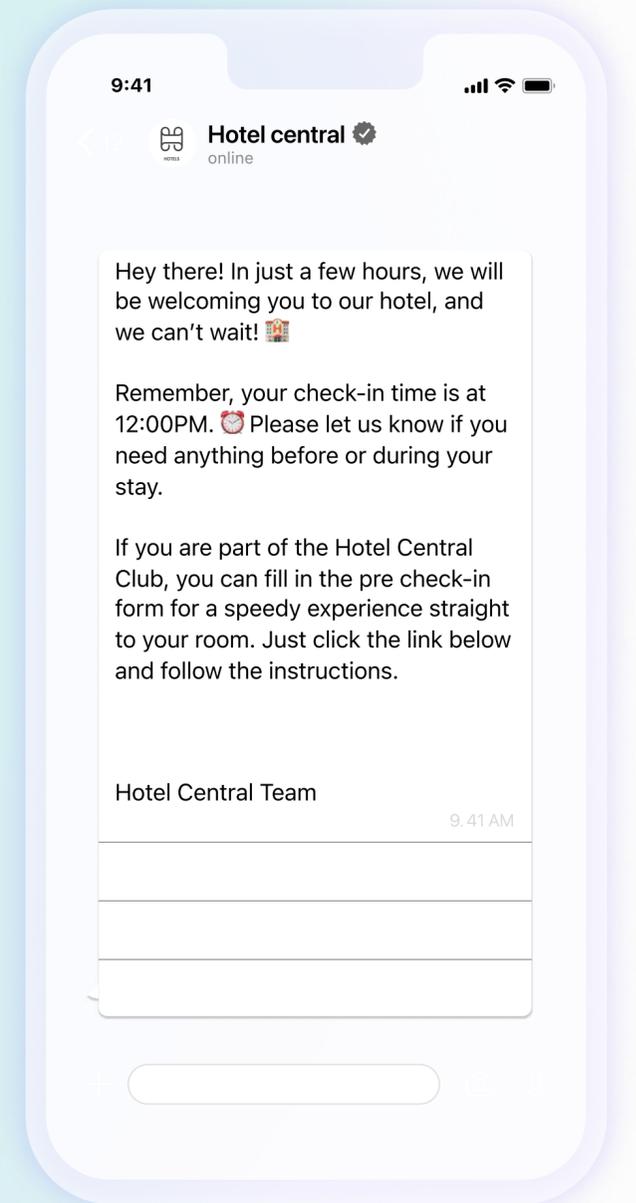
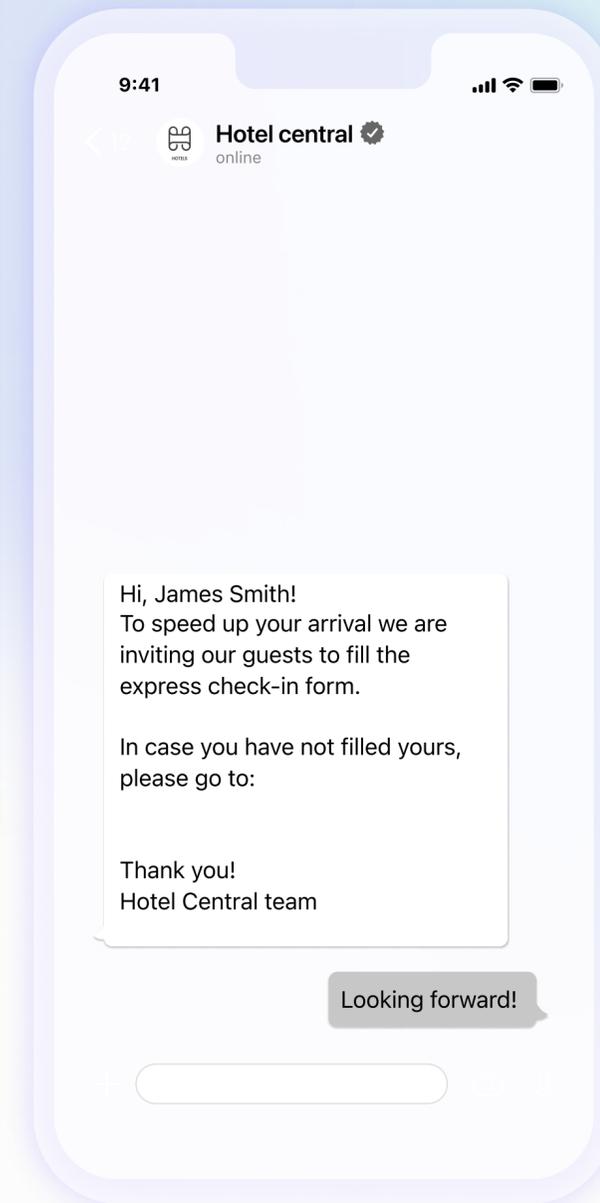
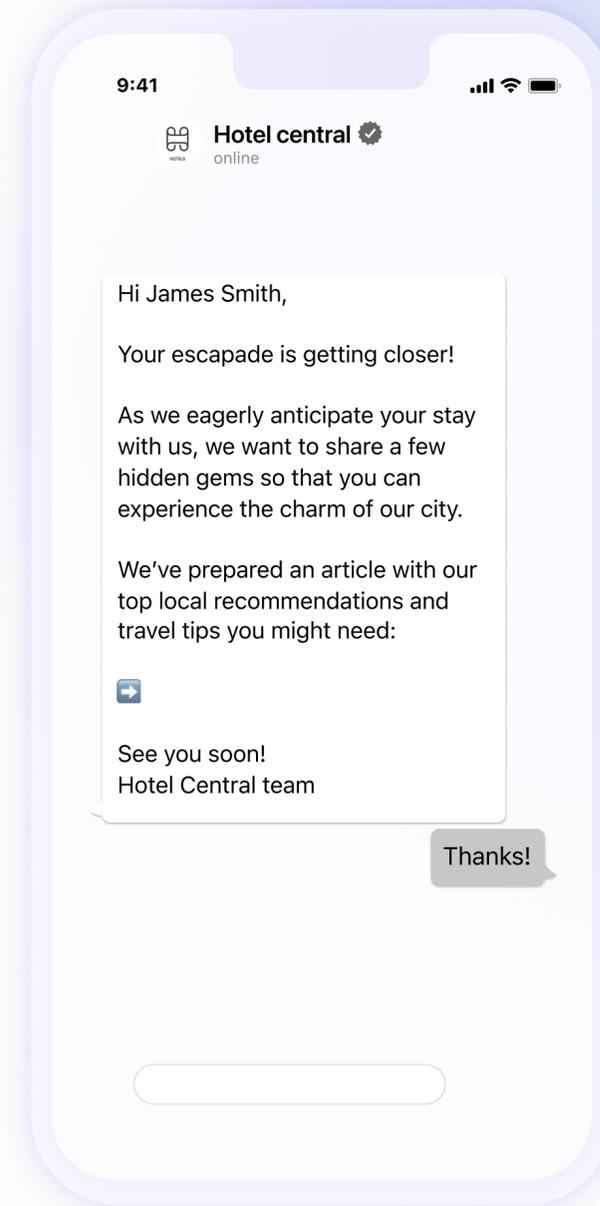
Arrival

- Welcome message
- Digital check-in
- Loyalty programme promotion

Integrations

- PMS
- Check-in
- CRM
- Hotel App
- Upselling
- Maintenance
- Check-out
- Reviews

Channels



Booking

Arrival

Departure

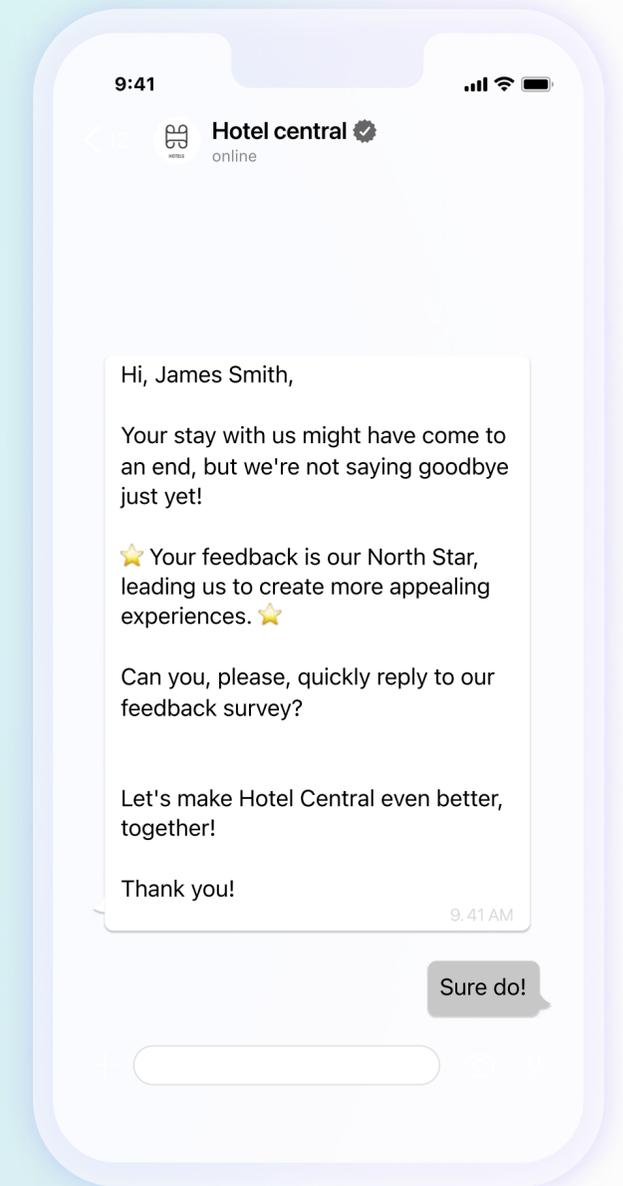
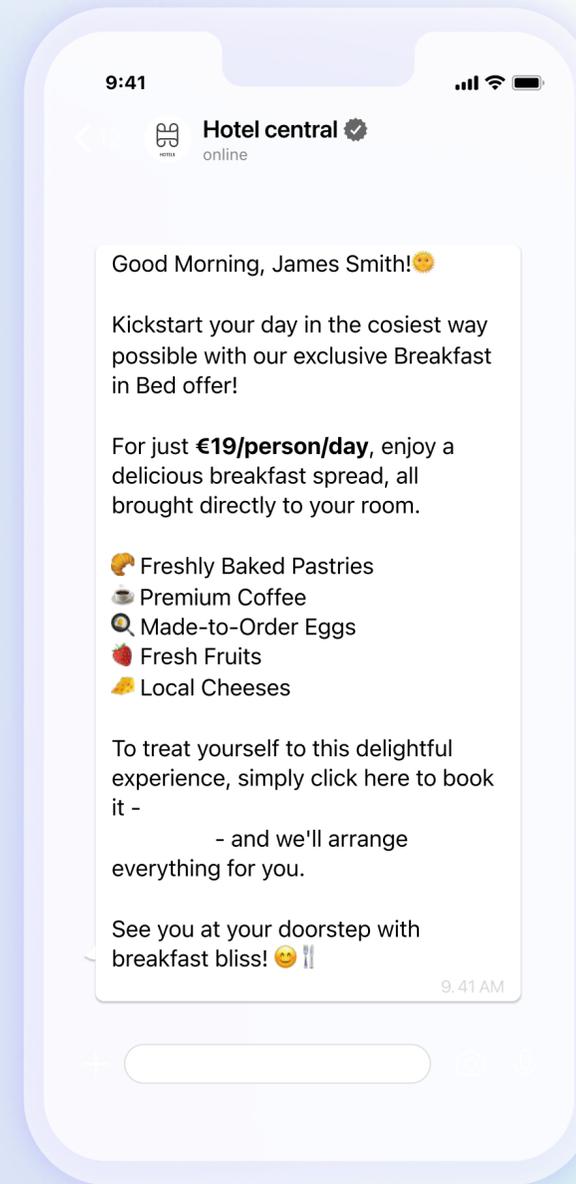
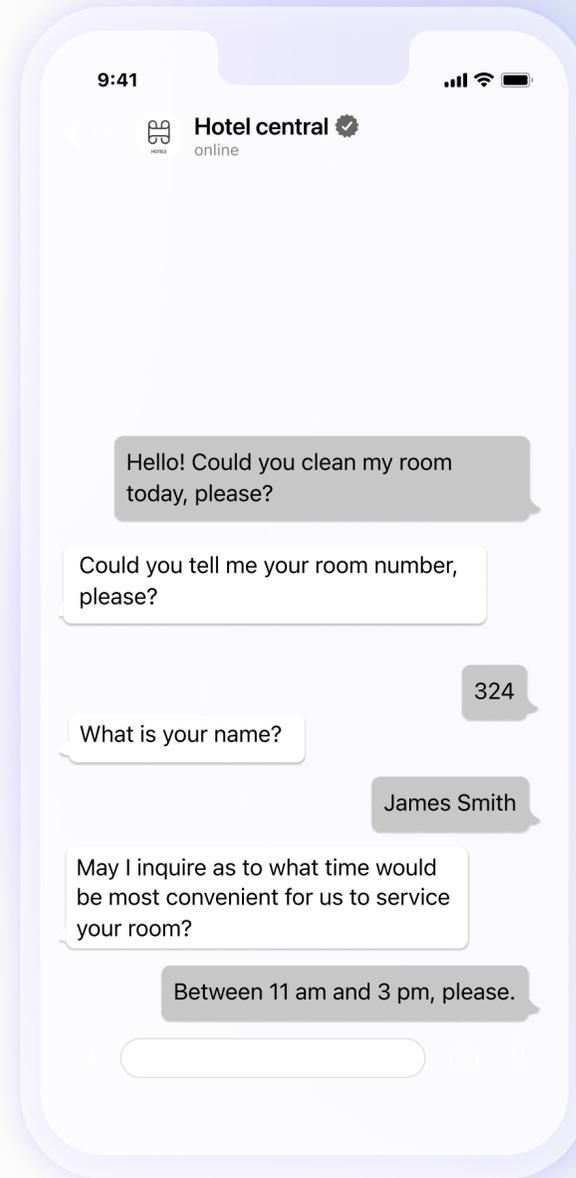
In-stay

- In-house assistance
- Upsell and cross-sell campaigns
- Satisfaction surveys

Integrations

- PMS
- Check-in
- CRM
- Hotel App
- Upselling
- Maintenance
- Check-out
- Reviews

Channels



Booking

Arrival

In-stay

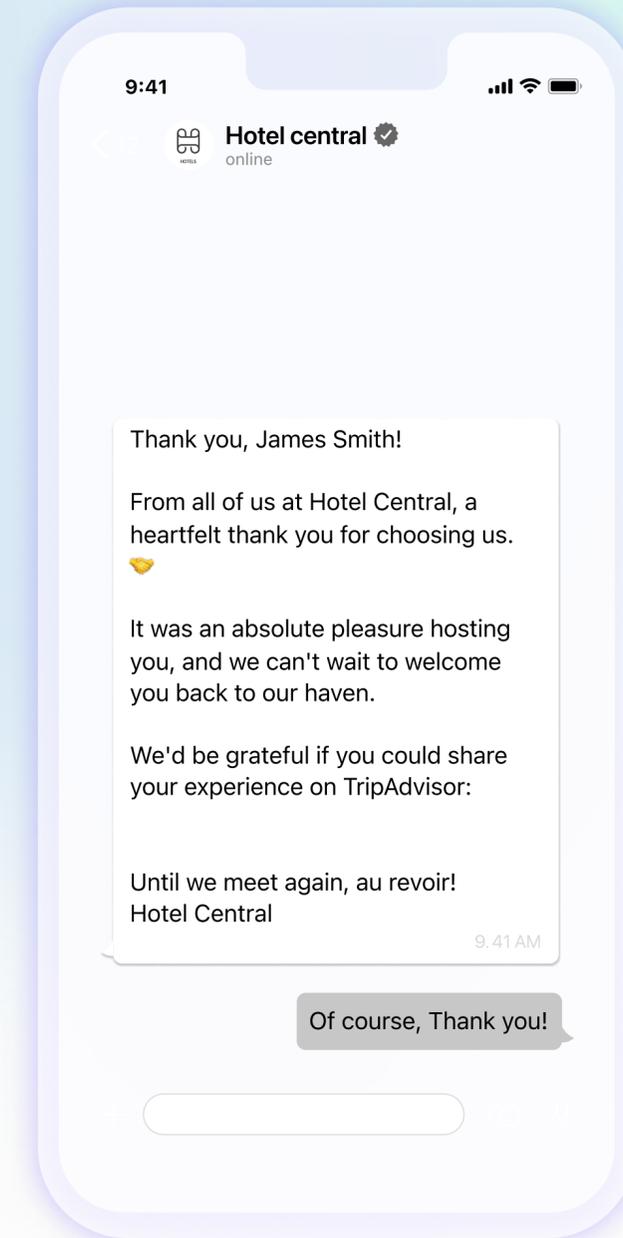
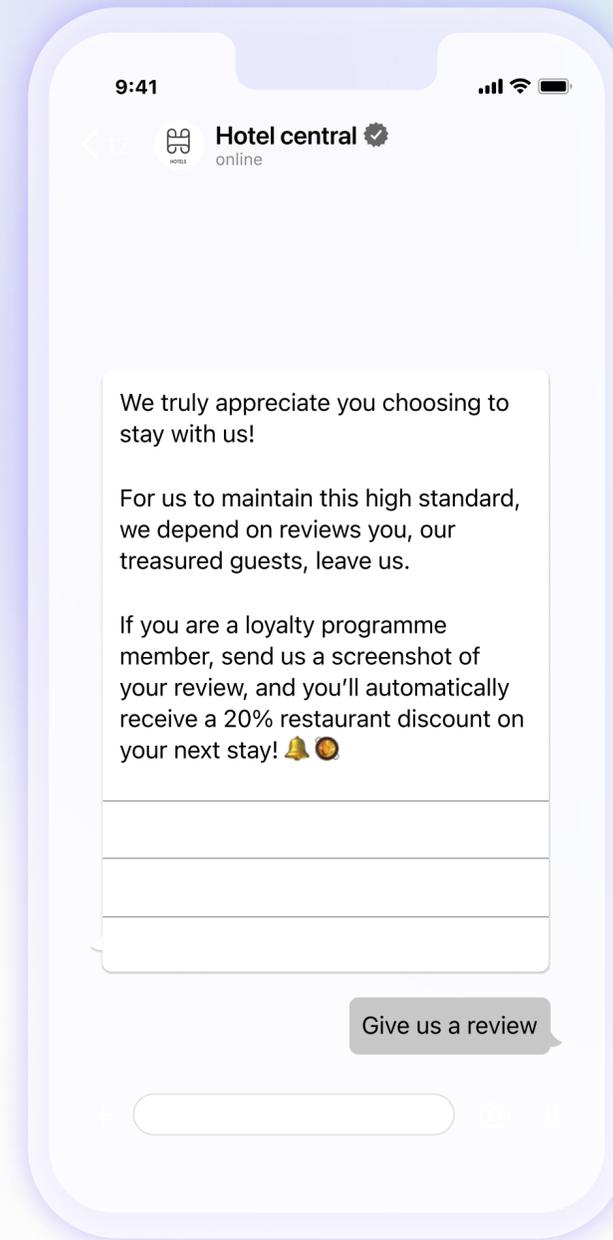
Departure

- ☐ Check-out campaigns
- ☐ Guest reviews campaigns

Integrations

- PMS
- Check-in
- CRM
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- Upselling
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- Check-out
- Reviews

Channels



Success Story



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[Book a demo](#)